

Online Tutoring to Support Academic Success and Mission Readiness

An Overview of Tutor.com/military

21 March 2022

Pamela Brehm

Senior Director, Military & Government Programs Lauren Lobdell

Vice President, Customer Success

Proposed agenda

- Overview of Tutor.com/military
 - What's new?
- FY21 data
- (Sneak peak!) What's next
- Outreach
- What else can we do for you? Discussion/Q & A



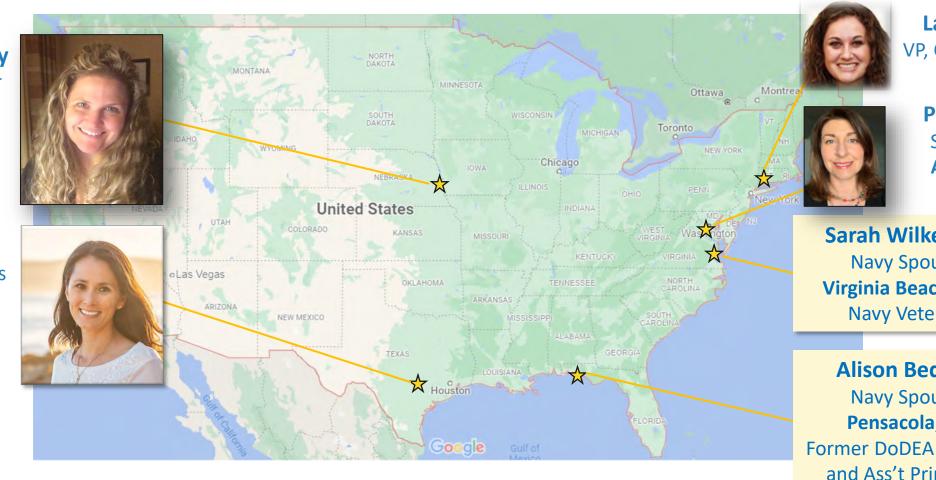


Your dedicated Tutor.com/military team

Maureen Haney Program Manger Omaha, NE Air Force Kid and Spouse

Kami Lum **Customer Success** Manager San Antonio, TX Marine Corps Spouse





Lauren Lobdell **VP, Customer Success** Fairfield, CT

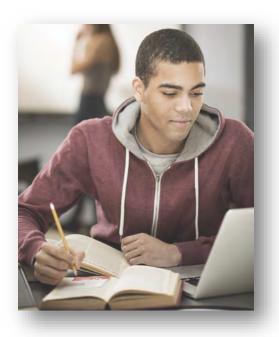
> Pamela Brehm **Senior Director** Alexandria, VA Army Kid

Sarah Wilkening **Navy Spouse** Virginia Beach, VA Navy Veteran

Alison Bedard Navy Spouse Pensacola, FL Former DoDEA teacher and Ass't Principal



Tutor.com/military: What it is



"My tutor was really helpful for me in my speech and was very considerate when I didn't understand something. He even slowed down for me so I could fully understand it."

-- 10th Grade Navy Dependent

- **Funded** by the Department of Defense and Coast Guard Mutual Assistance
- Online, on-demand, live support in 150+ academic subjects plus test prep, all skill levels
- Available on-demand **24/7/361** from any internet-connected device
- Anonymous classroom
- Rigorously vetted tutors



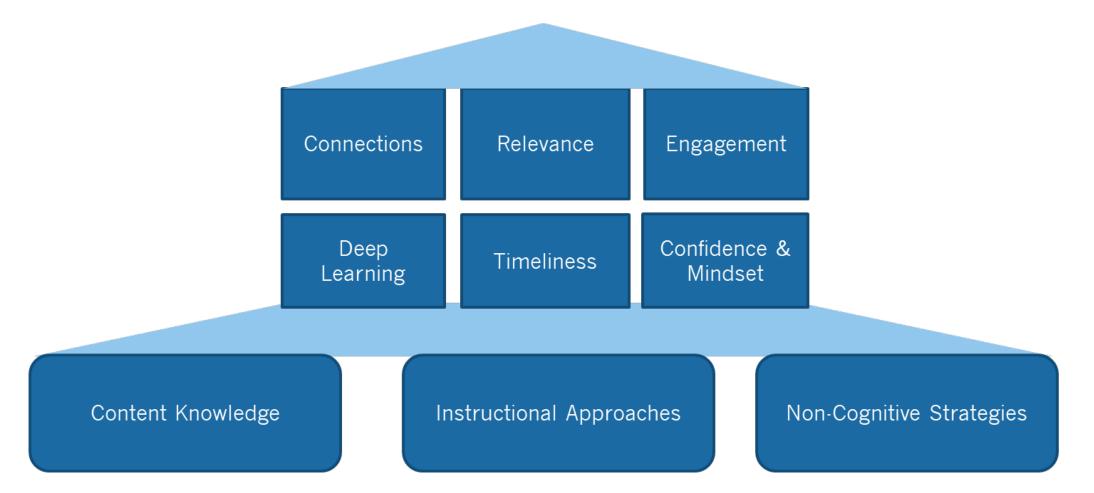


Current Program Eligibility

DeD as Coast Coast Affiliation	De	Service Member/			
DoD or Coast Guard Affiliation	Child (Grades K-12) Child (College) Spou		Spouse	e Federal Personnel	
Funded by the	e U.S. Departmen	t of Defense (I	DoD)		
Army, Navy, Air Force, & Marine Corps (Active Duty, Reserve, National Guard, Wounded Warrior & Survivor of KIA)	~	~	1	~	
DoD Civilians	~	~	~	1	
Students attending schools operated and funded by DoDEA	1	n/a	n/a	n/a	
Cadets: DoD Service Academies	n/a	n/a	n/a	~	
Cadets: ROTC & NROTC	1	~	1	~	
Funded by Co	ast Guard Mutual	Assistance (Cl	MGA)		
Coast Guard (Active Duty & Reserve)	1	1	¥.	1	
Cadets and Cadet Candidates: Coast Guard Academy	n/a	n/a	n/a	1	
Coast Guard Civilians	1	~	1	1	



Our mission: To build independent learners





7 TENETS OF TUTORING





Identifies an appropriate approach



Ensures understanding

professionalism and respect



Demonstrates familiarity with the policies, procedures, and classroom tools



Support for students with learning challenges



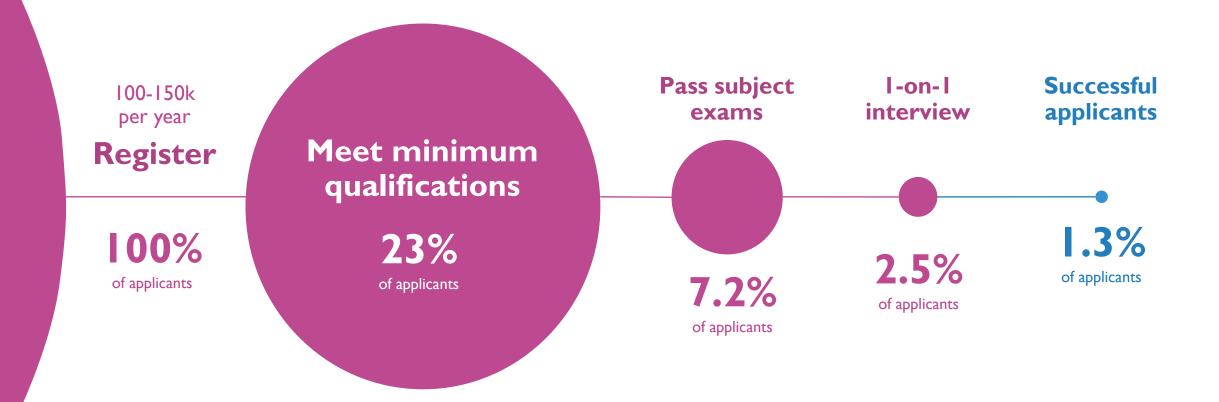


Support for English Language Learners

- Clarify the question or assignment thoroughly
- O Decode the directions or learn unfamiliar terminology
- Break concepts into smaller steps
- Check for understanding by stopping and talking
- Use appropriate pacing and flexible approaches
- Guide and use examples

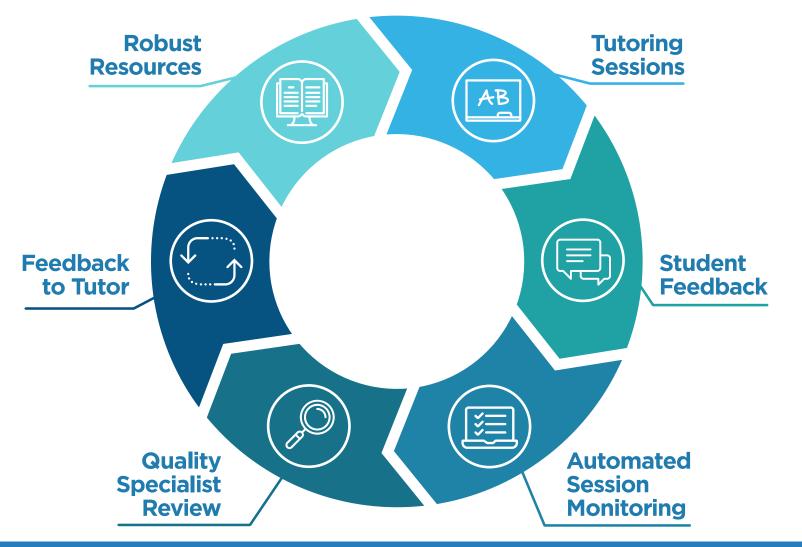


BECOMING A TUTOR.COM EXPERT TUTOR





QUALITY ASSURANCE & SUPPORT





Tutor Must Pass Background Checks

Thorough and continued tutor vetting:

- County Criminal Search
- Education Verification
- ✓ National Criminal Search
- ✓ Sex Offender Search
- SSN Trace
- Global Watchlist Search



Why do our SOPs matter?

I love this site, all of the tutors are patient and very helpful. Nobody has ever been so helpful before and it really means a lot that I finally have a useful reliable resource to count on when I need help.



Why do our SOPs matter?

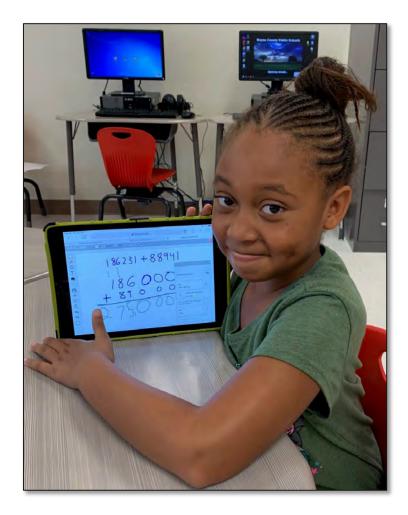


VT Cadet Taylor Nordman



What's new?

- Expanded eligibility
- More supported subjects
- DoDEA ASL
- Redesigned mobile app: tutor.com/mobile
- Expanded SAT/ACT test prep from The Princeton Review
- More and different webinars





24/7/361 on-demand support in 150+ subjects

English/Writing



Math

Elementary Math, Basic Math, Pre-Algebra, Algebra, Algebra II, Geometry, Trigonometry, Pre-Calculus, Calculus, Statistics



Science

General Science, Earth Science, Biology, Chemistry, Physics, Anatomy & Physiology, Microbiology



World Languages Spanish, French, German, Italian



Social Studies

U.S. History, World History, European History, Civics & Government, Political Science, Geography





Research Papers, Creative Writing, Essay Review Reading

Literature, Vocabulary, Grammar,

Main Ideas, Points of View, Text Structures, Graphic Organizers, Graphic Analysis, Identifying Facts and Opinions

Business

Introductory Finance, Introductory Accounting, Introductory Economics

Tutoring in Spanish

Math, Science, Social Studies



Reading Help, English Language Use, English Writing, Types of Writing



Computer Literacy MS Excel, MS PowerPoint, MS Word



- IB Subjects
- AP Subjects & Test Prep
- ACT Test Prep*
- PSAT Test Prep*
- SAT Test Prep*

* Available to non-COPPA (age 13 or older) students.



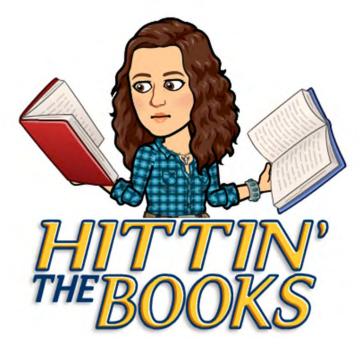
Study skills coaching for all ages

Study Skills

- Finding Resources
- Note Taking
- Organizational Skills
- Study Strategies
- Time Management

Life Skills

- Healthy Habits
- Motivation & Goals
- Stress Management
- Using Technology



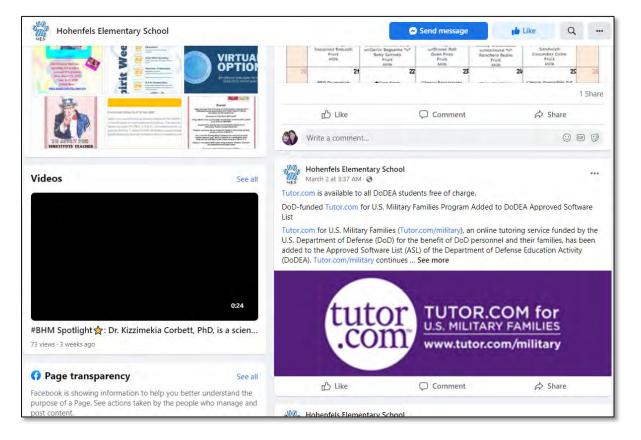
Parent Coaching

- Scheduling & Organization
- Setting Expectations
- Studying Techniques
- Using Resources
- Motivation & Goals
- Managing Knowledge Gaps
- Finding Balance



DoDEA: We're happy to be acquainted!

Added to the Approved Software List (ASL) of the Department of Defense Education Activity (DoDEA)





What to expect

- > Wait time typically averages less than 1-5 minutes to connect
- > Average session length is typically ~20-30 minutes
- > Anonymous between tutor and student, no cameras, voice is optional
- Curriculum agnostic students bring work to the tutors
- ≻ K-12, bachelor level college support, writing help all skill levels
- > Tutor styles and pacing differ, students can "favorite" tutors
- > Tutors do not "give" the answer, they are there to guide the student

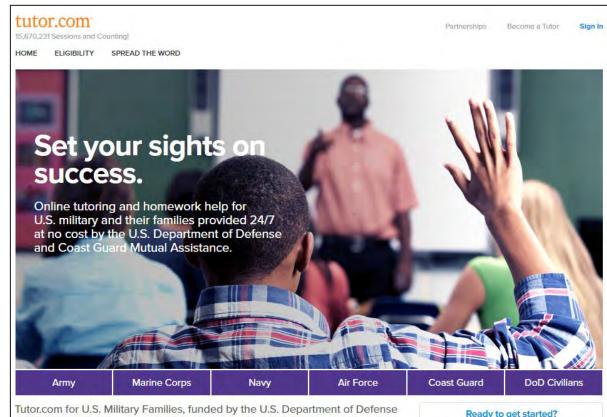


How does Tutor.com/military work?

Using any internet-enabled device, a student goes to www.tutor.com/military.

If a student needs to create a new account, s/he clicks the button associated with his/her parent's Service branch.

If a student has an account, s/he clicks "Sign In."



and Coast Guard Mutual Assistance, is a program that provides on-demand, online tutoring and homework help at no cost to active duty service members and their eligible dependents. With live, expert tutors available 24/7, militaryconnected students can receive academic help at their moment of needanywhere they have an internet connection.

Ready to get started?

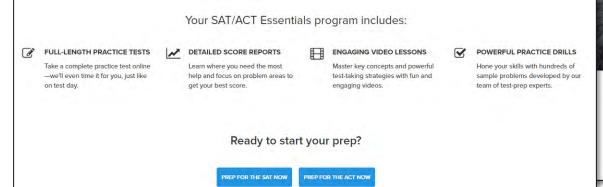
Click the purple box above showing your or your family's branch of service to create an account and start a session

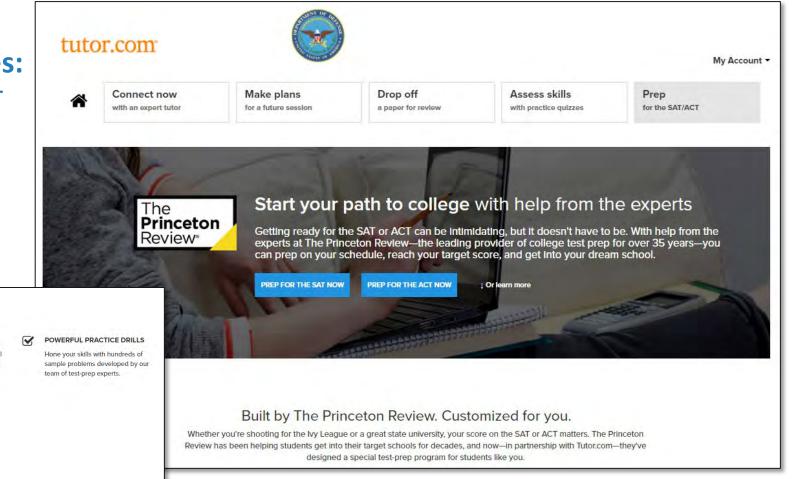


ACT and SAT test prep from The Princeton Review

The Princeton Review's Self-Paced Prep Course includes:

- Practice tests for the ACT & SAT
- Detailed score report
- Video lessons
- Practice drills
- Admissions information







Military-impacted school integration

- LMS/Launch pad integration
- Direct enrollment of eligible military students
- Monthly usage reports and client portal access for on-demand reports
- Customized outreach plan, including parent communications and electronic materials



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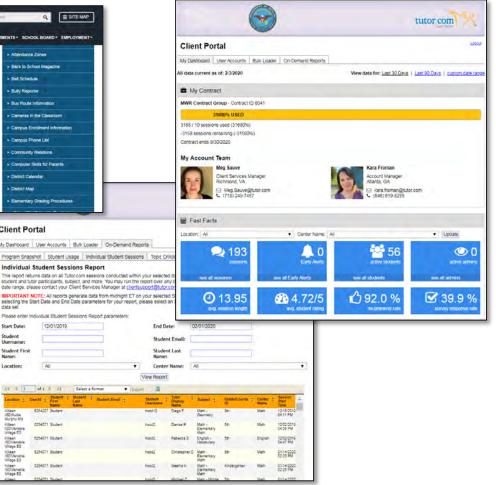
Start Date

Student

Name: Location

Kilaan ISD(Audia Murphy M Kuphy Ko Kileen ISDVArab Vitage ES Kileen SSVArab SSVArab Vitage ES Vitage ES

Username Student Firs



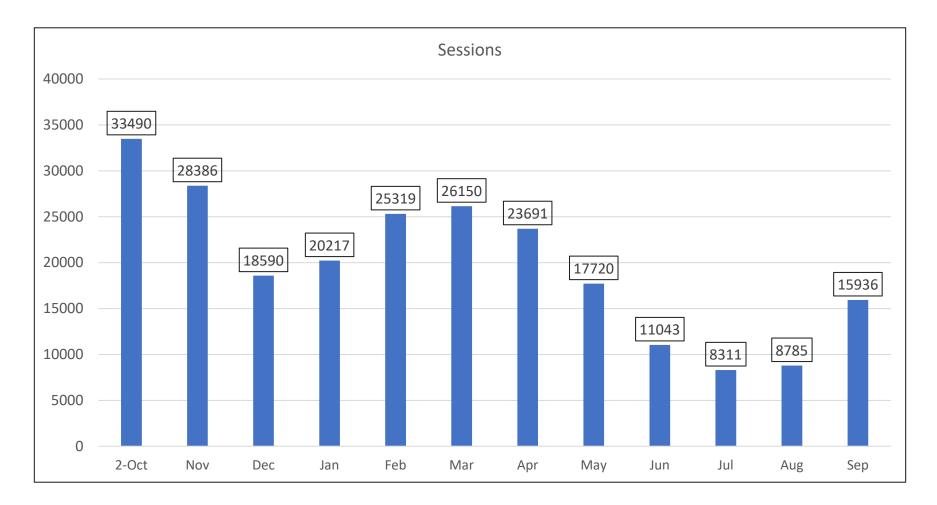


How did students engage with Tutor.com in FY21?

Oct. 2020 - Oct. 2021									
Months	FavoriteTutorAd ditions		Previous SessionViews	·	SAT-ACT Essentials	SkillsCenter Views	Tutoring Sessions		Grand Total
10	5745	6834	8699	302	351	871	35102	383	58556
11	L 4822	6866	7435	186	249	810	29746	293	50621
12	2 3676	973	5785	274	331	648	19557	147	31553
1	L 3927	878	5186	201	381	745	21312	221	33099
2	2 4884	1090	7165	181	472	1084	26702	258	42072
3	3 4698	1127	7200	207	427	860	27350	257	42361
Ζ	4 3915	1093	6251	219	387	726	24675	200	37715
5	5 2989	782	4841	263	350	649	18280	185	28600
6	6 1863	450	3887	156	344	567	11333	135	18935
7	7 1321	308	3312	174	371	455	8655	135	14780
3	3 1655	372	2985	140	353	748	9269	188	15896
ç	3077	660	5162	351	281	927	16936	248	28023
Grand Total	42572	21433	67908	2654	4297	9090	248917	2650	402211
% of engagements	11%	5%	17%	1%	1%	2%	62%	5 1%	100%

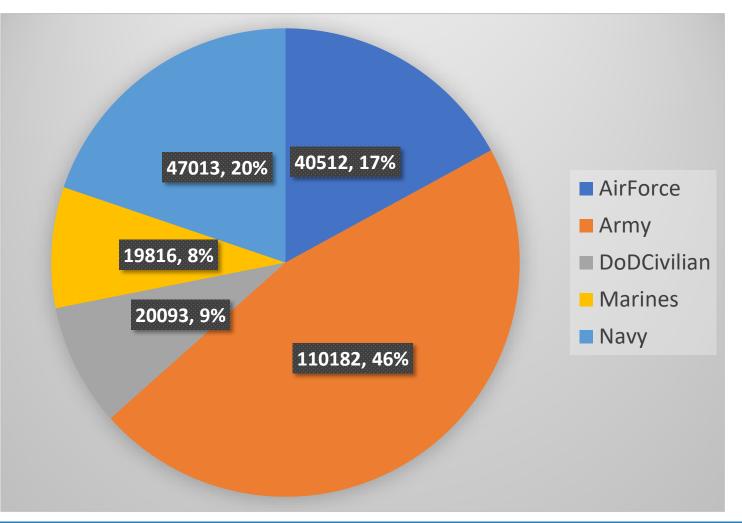


Tutoring sessions delivered by month in FY21



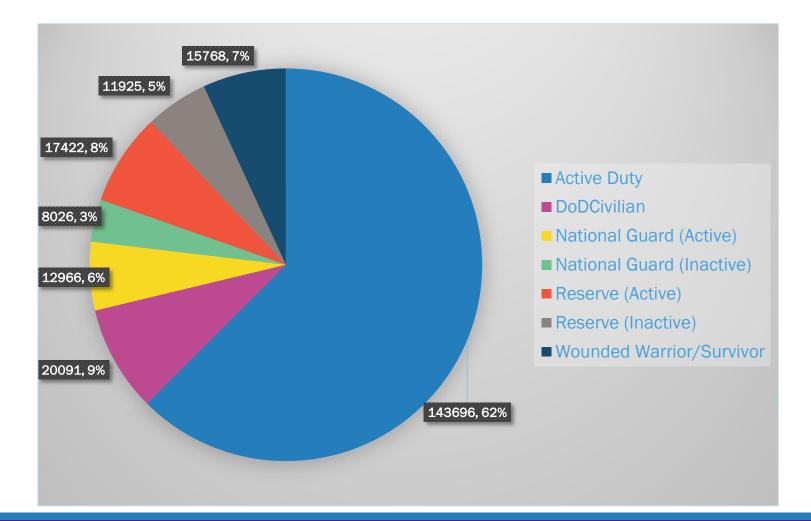


FY21 program usage by service branch



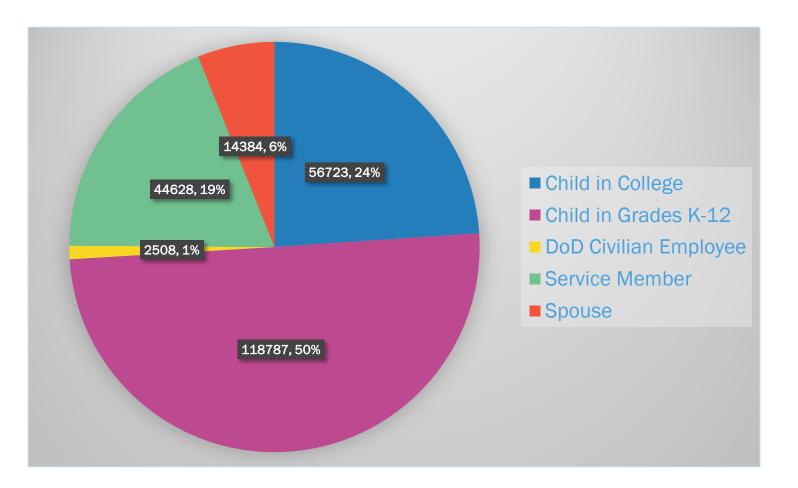


FY21 program usage by component





FY21 program usage by person type





FY21 Tutor.com/military sessions by continent

Location	Sessions FY 2021
Africa	615
North America, Central	
America, Carribean	205,192
Asia	13,267
Europe	11,810
Oceania	215
Middle East	1,409
South America	701



Top program usage locations in FY21

Location	Sessions FY 2021
USA: California	10,635
USA: Texas	7,971
USA: Florida	5,636
USA: North Carolina	5,500
USA: Virginia	5,425
TX: Fort Hood	5,364
NC: Fort Bragg	4,727
TX: San Antonio JB	4,677
WA: Lewis McChord JB	4,182
USA: Maryland	3,582



When did students have sessions in FY21?

Ho

our_Of_Day	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
0	761	1127	1308	1294	1380	1293	866
1	583	816	939	861	912	928	566
2	424	623	609	581	659	575	441
3	336	396	459	442	437	377	258
4	309	376	435	411	380	340	224
5	286	374	375	352	321	289	188
6	289	396	394	401	361	306	231
7	384	509	482	576	526	483	264
8	486	771	842	777	844	707	402
9	617	1152	1182	1208	1214	1178	525
10	913	1559	1591	1668	1651	1712	769
11	1222	1930	2057	2023	1955	1993	933
12	1502	2152	2161	2332	2273	2195	1124
13	1663	2266	2343	2400	2375	2260	1251
14	1839	2546	2411	2571	2549	2183	1312
15	1920	2518	2632	2618	2572	2241	1372
16	2046	2623	2683	2738	2706	2149	1477
17	2006	2659	2683	2713	2667	1930	1329
18	2115	2724	2686	2682	2717	1750	1396
19	2218	2755	2734	2722	2774	1831	1368
20	2257	2826	2950	2803	2815	1765	1412
21	2332	2740	2756	2679	2725	1827	1389
22	2185	2474	2560	2509	2403	1610	1324
23	1694	1836	1937	1814	1960	1309	1097

Time zone for hour of session shown is Eastern, GMT-5.



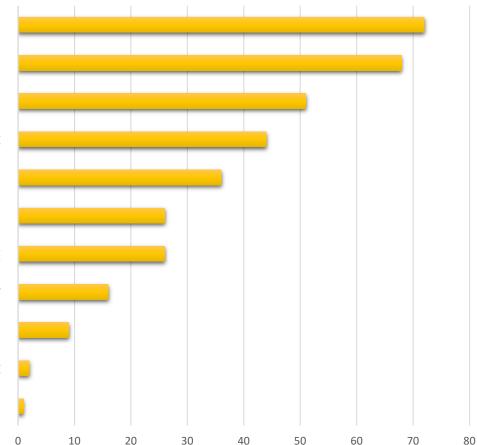
Support in parent coaching subjects, FY21

Parent Coaching for Student Success - Motivation and Goals	
Parent Coaching for Student Success - Studying Techniques	
Parent Coaching for Student Success - Setting Expectations	
Parent Coaching for Student Success - Scheduling and	
Organization	
Parent Coaching for Student Success - Finding Balance	
Parent Coaching for Student Success - Managing Knowledge Gaps	
Parent Coaching for Student Success - Using Resources	



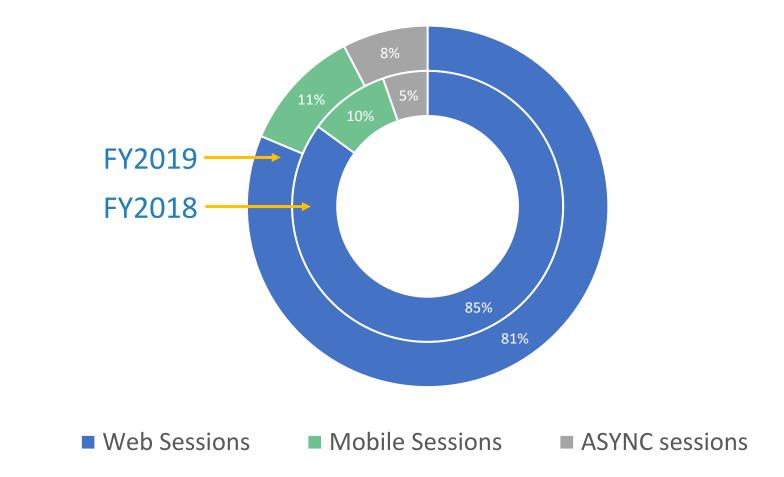
Support in student success subjects, FY21

Life Skills Coaching - Motivation and Goals Life Skills Coaching - Healthy Habits Study Skills Coaching - Study Strategies Life Skills Coaching - Stress Management Study Skills Coaching - Time Management Study Skills Coaching - Organizational Skills Study Skills Coaching - Note-taking Life Skills Coaching - Using Technology Study Skills Coaching - Finding Scholarly Resources Student Success: Study Skills - Time Management Student Success: Study Skills - Study Strategies





How do students access Tutor.com/military?





Confidential sneak peek: New student experience

More personalized, engaging and easier to navigate



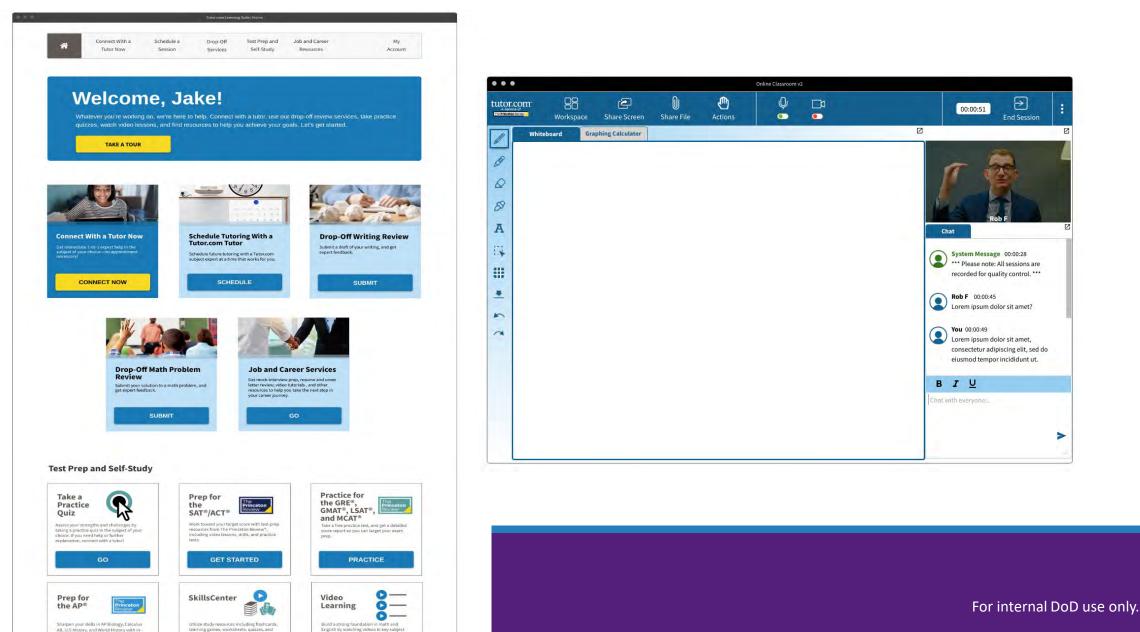


Review and roadmap

- 2020-21 in review
 - Launched 40 new subjects including student success topics and free webinars
 - Updated mobile experience
- 2021-2022 roadmap
 - Updated classroom with video option
 - Updated student interface
 - Unified academic support platform for collaborative staffing



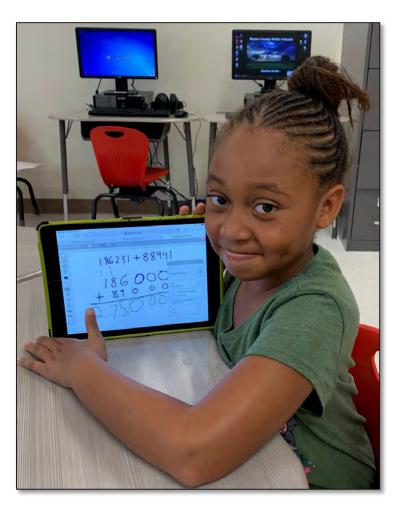
New student UI + classroom: Fall 2022



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What else is planned?

- More subjects
- New classroom
- Updates to reports and client portal





TWENTY MINUTES WITH TUTOR.COM LIVE WEBINAR



Moderator Kami Lum

Client Service Manager Tutor.com Military & Federal Programs

Thank you for joining us today!





Presenter Maureen Haney

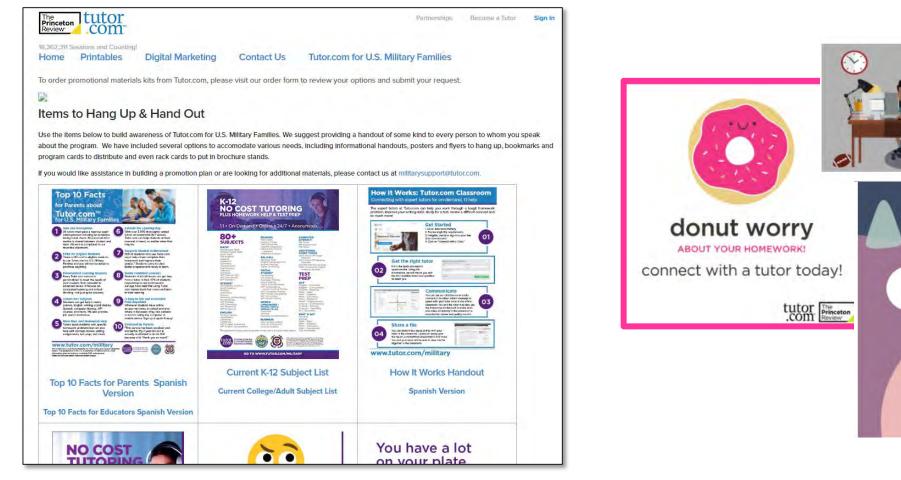
Program Manager Tutor.com Military & Federal Programs



The Tutor.com for U.S. Military Families[™] program is available at NO COST to Military & DoD Families.

Resources available to print or share electronically

www.tutor.com/clientcaremil





For internal DoD use only.

FRIDAY

NIGHT

Writes

COTT Princeton

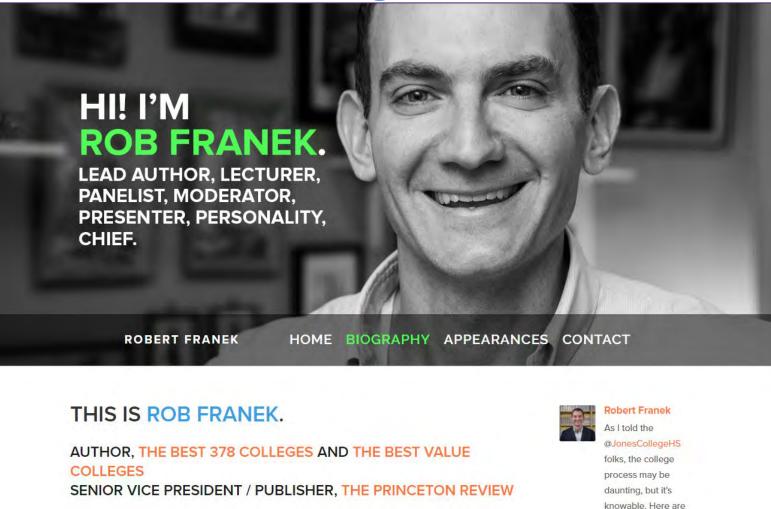
HAVE A MONSTER OF

A TEST?

WE CAN HELPI

tutor The Princeton Review

And don't forget about him:





Pease keep in touch



Stop by PLA booth 1316 and get your Super Librarian cape!

Visit: www.tutor.com/military Email: militarysupport@tutor.com or pamela.brehm@tutor.com and/or maureen.haney@tutor.com

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